

Frozen Poultry (EC):

Total TEU/FEU:

All shipments are based on Atlantic and Gulf port origins. Atlantic and Gulf Ports include: Charleston, SC; Houston, TX'; Norfolk, VA; Savannah, GA; and, Wilimington, NC.

The numerator represents the total number of 40-foot equivalent unit (FEU) shipped, by all carriers, during October, 2004. The denominator represents the total number of FEU shipped, by carriers, throughout the 2004 calendar year. Source: Port Import Export Reporting Service (PIERS), Journal of Commerce, October, 2004.

Market Share-October:

Each carrier's current market share is based on the number of containers shipped during October, 2004. Source: PIERS, October, 2004.

Market Share-CY 2004:

Each carrier's market share is based on the total number of containers shipped throughout the 2004 calendar year. Source: PIERS, 2004.

Transit Time:

Each carrier's transit time is calculated on departure from Charleston, WA unless otherwise noted. Source: "The Pacific Shipper On-Line", "The Shipping Guide on the Web" and individual shipping line websites.

Ocean Rates:

Ocean rates are applicable for December 31, 2004. Rates are per 40-foot container. Rates are quoted in U.S. dollars and represent container-yard to container-yard shipments. Source: Identified through the Descartes on-line rate tariff, PLUS Tariff retrieval systems, extariff rate retrieval system, and individual shipping line websites.

Container Rate:

Container rates for Frozen Poultry are quoted on full, 21 KT per 40-foot refrigerated containers unless otherwise noted. Container movements of frozen poultry are defined by PIERS as "poultry, chiefly fresh and frozen."

Definitions:

AI = All Inclusive

ARB = Arbitrary Charge

BAF(FAF) = Bunker Adjustment Factor is also known as fuel adjustment factor.

CAF = Currency Adjustment Charge

CFS = Container Freight Station - used to consolidate shipments.

Chassis = Chassis Surcharge

KT = 1,000 Kilograms (Metric Ton).

PC = Per Container

THC = Terminal Handling Charge, also known as Container Yard Charge (CY).

FEU = 40-foot Equivalent Unit (40-foot container).

Data was compiled and analyzed by Ron Hagen, April Taylor, and Camia Lane of the Transportation Services Branch, Transportation and Marketing, Agricultural Marketing Service, USDA. For questions, comments, or to be included on the distribution list, please call Hagen on (202) 690-1320, Taylor on (202) 690-1326, or Lane on (202) 690-1304 or by fax on (202) 690-1498. The Bulletin is also available on the Internet at: www.ams.usda.gov/tmd/ocean.

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Atlantic/Gulf Ports To Busan, South Korea

Frozen Poultry (EC)

Monthly Market Share For: October 2004

Month\Year: 96.0 \ 798.0

Worth Tear. 30.0 17	00.0	Market	Transit				Surcha	irges:				
Carrier	Market Share	Share CY	Time in Days	Ocean Rate	BAF	CHASSIS CAF	ТНС	CFS Rec	ARB	Cotton R.	Size	Container Rate
Hanjin	33%	49%	24									
Evergreen	31%	21%	26									
Hyundai	27%	11%	29									
Maersk-SeaLand	4%	5%	29	\$3,900	\$275	\$40						\$4,215
China Shipping	4%	1%	32 ¹²	\$2,100								\$2,100
cosco	0%	7%	28	\$2,700	\$275							\$2,975
Yang Ming	0%	3%	32 ¹²	\$173 ¹⁶	\$14 ¹⁶	\$40					21 KT	\$3,967
									\boldsymbol{A}	verage Conta	iner Rate	\$3,158

¹² Transit time is based on departure from Savannah, GA.

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¹⁶ Rate is calculated per KT not by container.

Atlantic/Gulf Ports To Gdynia, Poland

Frozen Poultry (EC)

Monthly Market Share For: October 2004

Month\Year	222	۸ ۱	2	266 (١
Month\ Y ear	/3/	UΝ	_	.รทก เ)

Wionan Tear. 202.0 V	2,300.0	Market	Transit					Surcha	irges:				
Carrier	Market Share	Share CY	Time in Days	Ocean Rate	BAF	CHASSIS	CAF	ТНС	CFS Rec	ARB	Cotton R.	Size	Container Rate
Evergreen	76%	77%	16										
Hatsu Marine Ltd.	16%	14%											
Mexican Line	4%	2%	18	\$3,200									\$3,200
Hanjin	3%	1%											
cosco	1%	3%											
OOCL	1%	1%	19	\$6,250	\$420	\$40	7%	\$500					\$7,648
										A	lverage Conta	iner Rate	\$3,941

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Atlantic/Gulf Ports To Hong Kong

Frozen Poultry (EC)

Monthly Market Share For: October 2004

Month\Year: 1.172.0 \ 7.761.7

Month Lear. 1,172.0	17,701.7	Market	Transit				Surcha	irges:				
Carrier	Market Share	Share CY	Time in Days	Ocean Rate	BAF	CHASSIS CAF	ТНС	CFS Rec	ARB	Cotton R.	Size	Container Rate
Evergreen	21%	17%	23									
Yang Ming	17%	16%	25 ¹²									
Hatsu Marine Ltd.	17%	5%	27 12									
Hanjin	10%	15%	26									
cosco	9%	9%	25 ¹²	\$2,700	\$275							\$2,975
MOL	8%	7%	29									
NYK Line	6%	13%	33									
China Shipping	4%	3%	38 ¹²	\$2,000								\$2,000
OOCL	3%	3%	26									
P&O Nedlloyd	2%	2%	29	\$141 ¹⁶	\$14 ¹⁶	\$40						\$3,285
Hyundai	1%	8%	28									
K Line	1%	1%	27									
Maersk-SeaLand	0%	1%	27	\$3,900	\$275	\$40						\$4,215
CMA-CGM	0%	1%	31 ¹⁰	\$2,650	\$275		\$415					\$3,340
									\boldsymbol{A}	verage Conta	iner Rate	\$2,824

¹⁰ Transit time is based on departure from Norfolk, VA.

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¹² Transit time is based on departure from Savannah, GA.

¹⁶ Rate is calculated per KT not by container.

Atlantic/Gulf Ports To Keelung, Taiwan

Frozen Poultry (EC)

Monthly Market Share For: October 2004

Month\Year: 70.0 \ 1.454.0

Wionan Tour. 70.0 ()	, 10 1.0	Market	Transit	ansit								
Carrier	Market Share	Share CY	Time in Days	Ocean Rate	BAF	CHASSIS CAF	ТНС	CFS Rec	ARB	Cotton R.	Size	Container Rate
Evergreen	34%	29%	29									
cosco	29%	15%	23 12	\$2,700	\$275							\$2,975
Hanjin	23%	8%	24									
Yang Ming	6%	13%	23 12									
APL	6%	0%	20	\$145 ¹⁶	\$14 ¹⁶	4%						\$3,461
Hatsu Marine Ltd.	3%	10%	29 ¹²									
NYK Line	0%	14%	29	\$2,600	\$275							\$2,875
MOL	0%	6%	24									
									\boldsymbol{A}	verage Contai	ner Rate	\$3,056

¹² Transit time is based on departure from Savannah, GA.

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¹⁶ Rate is calculated per KT not by container.

Atlantic/Gulf Ports To Manila, Philippines

Frozen Poultry (EC)

Monthly Market Share For: October 2004

Month\Year: 76.0 \ 732.0

Wionth (Tear. 70.0 (7)	02.0		Transit				Surcha	irges:				
Carrier	Market Share	Share CY	Time in Days	Ocean Rate	BAF	CHASSIS CAF	ТНС	CFS Rec	ARB	Cotton R. Si	ize	Container Rate
Evergreen	58%	36%	30									
Hanjin	24%	27%	27									
Hatsu Marine Ltd.	13%	12%	30									
Maersk-SeaLand	5%	1%	37	\$4,300	\$275	\$40						\$4,615
NYK Line	0%	14%	28									
Hapag-Lloyd	0%	6%	26	\$208 16	\$14 ¹⁶	\$40						\$4,702
									A	verage Container	r Rate	\$4,615

¹⁶ Rate is calculated per KT not by container.

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Atlantic/Gulf Ports To Singapore

Frozen Poultry (EC)

Monthly Market Share For: October 2004

Month\Year: 106.0 \ 513.0

Wienth (Tour. 100.0	(0.0.0	Market	Transit					Surcha	irges:				
Carrier	Market Share	Share CY	Time in Days	Ocean Rate	BAF	CHASSIS	CAF	ТНС	CFS Rec	ARB	Cotton R.	Size	Container Rate
Evergreen	51%	30%	30										
Hanjin	23%	32%	31										
P&O Nedlloyd	15%	18%	31	\$157 ¹⁶	\$14 ¹⁶								\$3,581
NYK Line	9%	5%	31										
OOCL	2%	5%	29										
Hapag-Lloyd	0%	4%	25	\$134 ¹⁶	\$14 ¹⁶	\$40	8%						\$3,373
										\boldsymbol{A}	verage Conta	ainer Rate	\$3,581

¹⁶ Rate is calculated per KT not by container.

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Atlantic/Gulf Ports To St. Petersburg, Russia

Frozen Poultry (EC)

Monthly Market Share For: October 2004

Month\Year	663 3 \	3 403 1	
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Month (Year: 603.3)	3,403.1	Market	Transit									
Carrier	Market Share	Share CY	Time in Days	Ocean Rate	BAF	CHASSIS CAF	ТНС	CFS Rec	ARB	Cotton R.	Size	Container Rate
Evergreen	25%	20%	18									
OOCL	17%	28%	21									
Hanjin	17%	23%										
P&O Nedlloyd	15%	6%	14									
Maersk-SeaLand	12%	3%	20	\$4,400	\$420	\$40						\$4,860
Hatsu Marine Ltd.	9%	4%	18									
Lykes Lines	4%	8%	22	\$2,700								\$2,700
cosco	1%	6%										
1									\boldsymbol{A}	verage Contair	ner Rate	\$4,343

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Atlantic/Gulf Ports To Thessalaniki, Greece

Frozen Poultry (EC)

Monthly Market Share For: October 2004

Month\Year: 134.0 \ 972.0

		Market	Transit				Surcha	irges:				
Carrier	Market Share	Share CY	Time in Days	Ocean Rate	BAF	CHASSIS CAF	ТНС	CFS Rec	ARB	Cotton R.	Size	Container Rate
cosco	61%	55%		\$3,200								\$3,200
Maersk-SeaLand	19%	24%	21	\$6,436	\$384	\$40						\$6,860
P&O Nedlloyd	19%	16%	16	\$5,150	\$384	8%						\$5,946
Evergreen	0%	3%	25									

Average Container Rate \$4,443

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Atlantic/Gulf Ports To Tokyo, Japan

Frozen Poultry (EC)

Monthly Market Share For: October 2004

Month\Year: 120.0 \ 548.0

1710Hth (1 car. 120.0 (0.10.0	Market	Transit			Surcharges:							
Carrier	Market Share	Share CY	Time in Days	Ocean Rate	BAF	CHASSIS	CAF	ТНС	CFS Rec	ARB	Cotton R.	Size	Container Rate
Hatsu Marine Ltd.	52%	53%	19										
Evergreen	22%	23%	22										
Hanjin	8%	8%	32										
Hyundai	7%	5%	23										
P&O Nedlloyd	5%	1%	16	\$129 ¹⁶	\$14 ¹⁶								\$2,993
NYK Line	3%	3%	22										
Maersk-SeaLand	3%	1%	23	\$3,900	\$275	\$40	49%						\$6,126
COSCO	0%	3%		\$2,700	\$275								\$2,975
										\boldsymbol{A}	verage Cont	ainer Rate	\$4,246

¹⁶ Rate is calculated per KT not by container.

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